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# Two-Commodity Markovian Inventory System with Compliment and Retrial Demand

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Authors' contributions

This work was carried out in collaboration between all authors. Author NA defined the mathematical model and derived the steady state distributions. Author KJ derived the system performance measures and Numerical illustrations. All authors read and approved the final manuscript.

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## Abstract

In this article, we consider a stochastic inventory system with two different items in stock, one is major item (I- commodity) and other is gift item (II- commodity). The maximum storage capacity for the *i* th commodity is  $S_i$  (i = 1,2). The demand time points for each commodity are assumed to form a independent Poisson processes. The second commodity is supplied as a gift whenever the demand occurs for the first commodity, but no major item is provided as a gift for demanding a second commodity. ( $s_1, Q_1$ ) type control policy for the first commodity, with random lead time but instantaneous replenishment for the second commodity are considered. If the inventory position of first commodity (major item) is zero then any arriving primary demand for the first commodity enters into an orbit of finite size N. These orbiting customers compete for service by sending out signals that are exponentially distributed. The joint probability distribution for both commodities and the number of demands in the orbit, is obtained in the steady state case. Various system performance measures in the steady state are derived. The results are illustrated with numerical examples.

Keywords: Compliment item, continuous review, retrial demand, stochastic lead time, markov process.

# **1** Introduction

Investigations on multi-item / multi-echelon systems are much less compared to those on single commodity systems. The determination of optimal policies and the problems related to a multi-item / multi-echelon systems are, to some extent, dealt by Veinott and Wagner [19] and Veinott

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[20]. Sivazlian [16] discussed the stationary characteristics of a multicommodity single period inventory system. Sivazlian and Stanfel [17] analyzed a two commodity single period inventory system. Kalpakam and Arivarigan [9] analyzed a multi-item inventory model with renewal demands under a joint replenishment policy. They assumed instantaneous supply of items and obtain various operational characteristics and also an expression for the long run total expected cost rate. Krishnamoorthy et.al., [10] analyzed a two commodity continuous review inventory system with zero lead time. A two commodity problem with Markov shift in demand for the type of commodity required, is considered by Krishnamoorthy and Varghese [11]. They obtain a characterization for limiting probability distribution to be uniform. Dhandra and Prasad [8] analyzed a two commodity inventory model in which item 1 is substitutable for item 2 but not vice versa. Associated optimization problems were discussed in all these cases. However in all these cases zero lead time is assumed.

Anbazhagan and Arivarignan [1,2,3] have analyzed two commodity inventory system under various ordering policies. Yadavalli et. al., [21] have analyzed a model with joint ordering policy and varying order quantities. Yadavalli et. al., [22] have considered a two commodity substitutable inventory system with Poisson demands and arbitrarily distributed lead time. In production inventory model Mohebbi [13] has considered a limited-capacity production inventory system with linear production rate and compound Poisson demand processes are subject to independently and randomly changing environmental conditions. Mohebbi [14] has considered production control model for a facility with limited storage capacity in a random environment. The author has assumed that the inventory level of a storage facility which has a limited storage capacity. The sojourn time of each state is exponentially distributed. All stock outs, including the excess demand when a batch size is larger than the inventory level are considered to be lost. In a very recent paper, Anbazhagan et. al. [4] considered analysis of two commodity inventory system with compliment for bulk demand in which, one of the items (say  $C_1$ ) is designated as the major item

and the other items (say  $c_2$ ) as the sub-item (gift item). The sub-item is supplied whenever the demand for major item is greater than or equal to r (a specified number > 0). (s, S) type policy for the major item, with random lead time but instantaneous replenishment for the gift item are considered. The lost sales for major item is also assumed when the items are out of stock.

All the above models considered the inventory system assumed lost sales of demands occur during stock out periods. Traditionally the inventory models incorporate the stream of customers (either at fixed time intervals or random intervals of time) whose demands are satisfied by the items from the stock and those demands which cannot be satisfied are either backlogged or lost. But in recent times due to the changes in Business environments in terms of technology such as Internet, the customer may retry for his requirements at random time points.

The first study on inventory models with positive lead time, with unsatisfied customers thus created going to an orbit to try again for inventory from there, was by Artelijo et. al. [5]. Whereas their approach is algorithmic, Ushakumari [18] produces analytical solution to the same model. Following these, a number of papers on inventory models with retrial of unsatisfied customers emerged. Krishnamoorthy and Jose [12] analyzed and comparison of inventory systems with service, positive lead time, loss, and retrial of customers. The basic retrial queues were generalized in various directions by a large number of publications. Surveys and Bibliographies of these works are given in [6,7]. The discussion in Sivakumar [15] is on a two-commodity system where customers, encountering both commodities out-of-stock, proceed to an orbit of infinite capacity.

In the present paper, we assumed that both commodities  $C_1$  and  $C_2$  are sold separately and as a gift for each major item a customer buys, a sub-item is supplied with, such as television and stabilizer, refrigerator and stabilizer and so on. It's also assumed that a customer enters into the orbit when the first commodity is out of stock. The remainder of this paper is arranged as follows. In section 2 we describe the mathematical model. In section 3 analysis part of the system. In section 4 is devoted to some system performance measures like the expected waiting time of an orbital customer. Finally in section 5 the total expected cost rate is computed and we provide some results of the numerical experiments carried out for analyzing different aspects of the system under study.

## 2 Mathematical Model

We consider a stochastic inventory system with two different items in stock, one is major item (I-commodity) and the other is gift item (II-commodity). The maximum storage capacity for the i th commodity is  $S_i$  (i = 1,2). The demand time points for each commodity are assumed to form independent Poisson processes each with parameter  $\lambda_i$  (i = 1,2). If the demand occurs for first commodity then one unit of second commodity is supplied as a gift to the customer who ordered a unit of first commodity, but not vice versa i.e., no first commodity is supplied as a gift for ordering a second commodity. As and when the on-hand inventory level of first commodity drops to a prefixed level,  $s_1 (\geq 0)$ , an order for  $Q_1 (=S_1 - s_1 > s_1)$  units is placed. The lead time of this order is exponentially distributed with parameter  $\mu(\geq 0)$ . An  $(0, S_2)$  ordering policy is adopted for the second commodity with zero lead time. Since the lead time is zero, the inventory level of second commodity (gift item) is uniformly distributed in the interval  $(0, S_2)$ , with probability

density function  $\frac{1}{S_2}$ . If the inventory position of first commodity is zero, thereafter any arriving

primary demand for the first commodity enters into the orbit of finite size N. In this article we consider the classical retrial policy. More explicitly, when there are  $i \ge 1$  demands in the orbit, a signal is sent out according to an exponential distribution with parameter  $\theta$ . If the inventory position of first commodity is zero and the orbit is full then any arriving primary demand for first commodity is considered to be lost. We have also assume that the inter demand times between primary demands, lead times and retrial demand times are mutually independent random variables.

## **3** Analysis

Let  $L_1(t)$ ,  $L_2(t)$  and X(t) denote the inventory position of commodity-I, the inventory position of commodity-II and the number of demands in the orbit respectively. From the assumptions made on the input and output processes it can be shown that the triplet  $\{(L_1(t), L_2(t), X(t)), t \ge 0\}$  is a continuous time Markov chain with state space by  $E = E_1 \times E_2 \times E_3$ . To determine the infinitesimal generator A of the Markov process with entries are of the form,  $A = (p((i_1, i_2, i_3), (j_1, j_2, j_3))), (i_1, i_2, i_3), (j_1, j_2, j_3)) \in E$ .

This Markov process gives raise to the following arguments on state transitions in the vector process  $\{(L_1(t), L_2(t), X(t)), t \ge 0\}$ .

A primary demand for the first commodity takes the state of the process from  $(i_1, i_2, i_3)$  to  $(i_1 - 1, i_2 - 1, i_3)$  and the intensity of this transition  $p((i_1, i_2, i_3), (i_1 - 1, i_2 - 1, i_3))$  is given by  $\lambda_1$ ,  $i_1 = 1, 2, ..., S_1$ ,  $i_2 = 1, 2, ..., S_2$ ,  $i_3 = 0, 1, ..., N$ .

Any arriving demand for the second commodity takes the state of the process from  $(i_1, i_2, i_3)$  to  $(i_1, i_2 - 1, i_3)$  and the intensity of this transition  $p((i_1, i_2, i_3), (i_1, i_2 - 1, i_3))$  is given by  $\lambda_2$ ,  $i_1 = 0, 1, 2, ..., S_1$ ,  $i_2 = 1, 2, ..., S_2$ ,  $i_3 = 0, 1, ..., N$ .

If the inventory position of first commodity is zero then any arriving primary demand for the first commodity enters into the orbit. Hence a transition take place from  $(0,i_2,i_3)$  to  $(0,i_2,i_3+1)$  and the intensity of this transition  $p((0,i_2,i_3),(0,i_2,i_3+1))$  is given by  $\lambda_1$ ,  $i_2 = 1,2,...,S_2$ ,  $i_3 = 0,1,...,N-1$ .

A retrial demand for the first commodity takes the state of the process from  $(i_1, i_2, i_3)$  to  $(i_1 - 1, i_2 - 1, i_3 - 1)$  and the intensity of this transition  $p((i_1, i_2, i_3), (i_1 - 1, i_2 - 1, i_3 - 1))$  is given by  $i_3\theta$ ,  $i_1 = 1, 2, ..., S_1$ ,  $i_2 = 1, 2, ..., S_2$ ,  $i_3 = 1, 2, ..., N$ .

A transition from  $(i_1, i_2, i_3)$  to  $(i_1 + Q_1, i_2, i_3)$ , for  $i_1 = 0, 1, 2, \dots, s_1$   $i_2 = 1, 2, \dots, S_2$ ,  $i_3 = 0, 1, \dots, N$ , takes place with intensity  $\mu$  when a replenishment occurs.

For other transition from  $(i_1, i_2, i_3)$  to  $(j_1, j_2, j_3)$ , except  $(i_1, i_2, i_3) \neq (j_1, j_2, j_3)$ , the rate is zero.

To obtain the intensity of passage,  $p((i_1, i_2, i_3), (j_1, j_2, j_3))$  of state  $(i_1, i_2, i_3)$ , we note that the entries in any row of this matrix add to zero. Hence the diagonal entry is equal to the negative of the sum of the other entries in that row. More explicitly,

$$p((i_1, i_2, i_3), (i_1, i_2, i_3)) = -\sum_{\substack{i_1 \ i_2 \ i_3 \\ (i_1, i_2, i_3) \neq (j_1, j_2, j_3)}} \sum_{p((i_1, i_2, i_3), (j_1, j_2, j_3))} p((i_1, i_2, i_3), (j_1, j_2, j_3))$$

Hence, we have  $p((i_1, i_2, i_3), (j_1, j_2, j_3))$ 

	$\left\{ \lambda_{1}, ight.$	$j_1 = i_1,$ $i_1 = 0,$	$j_2 = i_2,$ $i_2 \in V_1^{S_2},$	$j_3 = i_3 + 1,$ $i_3 \in V_0^{N-1},$
		$j_1 = i_1 - 1,$ $i_1 \in V_1^{s_1},$	$j_2 = i_2 - 1,$ $i_2 \in V_2^{S_2},$	$j_3 = i_3,$ $i_3 \in V_0^N,$
		$j_1 = i_1 - 1,$ $i_1 \in V_1^{s_1},$	$j_2 = S_2,$ $i_2 = 1,$	$j_3 = i_3,$ $i_3 \in V_0^N,$
	$\lambda_2,$	$j_1 = i_1,$ $i_1 \in V_0^{S_1},$	$j_2 = i_2 - 1,$ $i_2 \in V_2^{S_2},$	$ \begin{aligned} &j_3 = i_3, \\ &i_3 \in V_0^N, \end{aligned} $
		$j_1 = i_1,$ $i_1 \in V_0^{S_1},$	$j_2 = S_2,$ $i_2 = 1,$	$ \begin{aligned} &j_3 = i_3, \\ &i_3 \in V_0^N, \end{aligned} $
	$i_3 heta,$	$j_1 = i_1 - 1,$ $i_1 \in V_1^{s_1},$	$j_2 = i_2 - 1,$ $i_2 \in V_2^{S_2},$	$j_3 = i_3 - 1,$ $i_3 \in V_1^N,$
		$j_1 = i_1 - 1,$ $i_1 \in V_1^{s_1},$	$j_2 = S_2,$ $i_2 = 1,$	$j_3 = i_3 - 1,$ $i_3 \in V_1^N,$
= <	μ,	$j_1 = i_1 + Q_1,$ $i_1 \in V_0^{s_1},$	$j_2 = i_2,$ $i_2 \in V_1^{S_2},$	$ \begin{aligned} &j_3 = i_3, \\ &i_3 \in V_0^N, \end{aligned} $
	$-(\lambda_2+\mu),$	$j_1 = i_1,$ $i_1 = 0,$	$j_2 = i_2,$ $i_2 \in V_1^{S_2},$	$\begin{aligned} j_3 &= i_3, \\ i_3 &= N, \end{aligned}$
	$-(\lambda_1+\lambda_2+\mu),$	$j_1 = i_1,$ $i_1 = 0,$	$j_2 = i_2,$ $i_2 \in V_1^{S_2},$	$j_3 = i_3,$ $i_3 \in V_0^{N-1},$
	$-(\lambda_1+\lambda_2+\mu+i_3\theta),$	$j_1 = i_1,$ $i_1 \in V_1^{S_1},$	$j_2 = i_2,$ $i_2 \in V_1^{S_2},$	$\begin{split} j_3 &= i_3, \\ i_3 &\in V_0^N, \end{split}$
	$-(\lambda_1+\lambda_2+i_3 heta),$	$j_1 = i_1,$ $i_1 \in V_{s_1^{+1}}^{s_1},$	$j_2 = i_2,$ $i_2 \in V_1^{S_2},$	$\begin{split} j_3 &= i_3, \\ i_3 &\in V_0^N, \end{split}$
	0	otherwise		

The infinitesimal generator A can be conveniently expressed as a block partitioned matrix:  $A = (A_{i_1 j_1})$ ,

where

$$[A]_{i_{1}j_{1}} = \begin{cases} F_{0}, & j_{1} = i_{1} - 1, & i_{1} \in V_{1}^{S_{1}} \\ F_{1}, & j_{1} = i_{1}, & i_{1} \in V_{1}^{S_{1}} \\ F_{2}, & j_{1} = i_{1}, & i_{1} \in V_{s_{1}+1}^{S_{1}} \\ F_{3}, & j_{1} = i_{1}, & i_{1} = 0 \\ C, & j_{1} = i_{1} + Q_{1}, & i_{1} \in V_{0}^{S_{1}} \\ \mathbf{0}, & otherwise. \end{cases}$$

$$[F_0]_{i_2 j_2} = \begin{cases} H & j_2 = i_2 - 1, \quad i_2 \in V_2^{S_2} \\ & or \\ & j_2 = S_2, \quad i_2 = 1, \\ \mathbf{0}, \quad otherwise. \end{cases}$$

$$[F_{1}]_{i_{2}j_{2}} = \begin{cases} H_{0} & j_{2} = i_{2} - 1, \quad i_{2} \in V_{2}^{S_{2}} \\ & or \\ & j_{2} = S_{2}, \quad i_{2} = 1, \\ G & j_{2} = i_{2}, \quad i_{2} \in V_{1}^{S_{2}} \\ \mathbf{0}, & otherwise. \end{cases}$$

$$[F_{2}]_{i_{2}j_{2}} = \begin{cases} H_{0} & j_{2} = i_{2} - 1, \quad i_{2} \in V_{2}^{S_{2}} \\ & or \\ & j_{2} = S_{2}, \quad i_{2} = 1, \\ H_{1} & j_{2} = i_{2}, \quad i_{2} \in V_{1}^{S_{2}} \\ \mathbf{0}, & otherwise. \end{cases}$$

$$[F_3]_{i_2j_2} = \begin{cases} H_0 & j_2 = i_2 - 1, \quad i_2 \in V_2^{S_2} \\ & or \\ & j_2 = S_2, \quad i_2 = 1, \\ G_1 & j_2 = i_2, \quad i_2 \in V_1^{S_2} \\ \mathbf{0}, & otherwise. \end{cases}$$

$$[C]_{i_2 j_2} = \begin{cases} G_2 & j_2 = i_2, \\ \mathbf{0}, & otherwise. \end{cases} \quad i_2 \in V_1^{s_2}$$

It may be noted that the matrices  $F_0$ ,  $F_1$ ,  $F_2$ ,  $F_3$  and C are square matrices of order  $S_2(N+1)$ . Also the sub matrices H,  $H_0$ , G,  $H_1$ ,  $G_1$  and  $G_2$  are square matrices of order (N+1).

#### 3.1 Steady State Analysis

It can be seen from the structure of A that the homogeneous Markov process  $\{(L_1(t), L_2(t), X(t)) : t \ge 0\}$  on the finite space E is irreducible, aperiodic and persistent non-null. Hence the limiting distribution

$$\pi^{(i_1,i_2,i_3)} = \lim_{t \to \infty} \Pr[L_1(t) = i_1, L_2(t) = i_2, X(t) = i_3 \mid L_1(0), L_2(0), X(0)],$$

exists. Let  $\mathbf{\Pi} = (\Pi^{(0)}, \Pi^{(1)}, \dots, \Pi^{(S_1)})$ we partition the vector,  $\Pi^{(i_1)}$  into as follows, for  $i_1 \ge 0$ 

$$\Pi^{(i_1)} = (\Pi^{(i_1,1)}, \Pi^{(i_1,2)}, \dots, \Pi^{(i_1,s_2)})i_1 = 0, 1, 2, \dots, S_1$$

which is partitioned as follows,

$$\Pi^{(i_1,i_2)} = (\pi^{(i_1,i_2,0)}, \pi^{(i_1,i_2,1)}, \dots, \pi^{(i_1,i_2,N)}), i_1 = 0, 1, 2, \dots, S_1; i_2 = 1, 2, \dots, S_2.$$

Then the vector of limiting probabilities  $\mathbf{\Pi}$  satisfies

$$\mathbf{\Pi} A = \mathbf{0} \ and \ \mathbf{\Pi} e = 1. \tag{1}$$

The above equation yields the following set of equations:

$$\Pi^{(i_1)}F_3 + \Pi^{(i_1+1)}F_0 = 0, \qquad i_1 = 0$$

$$\Pi^{(i_1)}F_1 + \Pi^{(i_1+1)}F_0 = 0, \qquad i_1 = 1, 2, \dots, s_1$$

$$\Pi^{(i_1)} F_2 + \Pi^{(i_1+1)} F_0 = 0, \qquad i_1 = s_1 + 1, \dots, Q_1 - 1$$

$$\Pi^{(0)}C + \Pi^{(i_1)}F_2 + \Pi^{(i_1+1)}F_0 = 0, \quad i_1 = Q_1$$
(\*)

$$\Pi^{(i_1-Q)}C + \Pi^{(i_1)}F_2 + \Pi^{(i_1+1)}F_0 = 0, \qquad i_1 = Q_1 + 1, \dots, S_1 - 1$$

$$\Pi^{(i_1 - Q_1)} C + \Pi^{(i_1)} F_2 = 0, \qquad i_1 = S_1$$

After long simplifications, the above equations, (except (\*)), yields

$$\Pi^{(i_1)} = \Pi^{(Q_1)} \Omega_{i_1}, i_1 = 0, 1, \dots, S_1$$

where

$$\Omega_{i_{1}} = \begin{cases} (-1)^{\mathcal{Q}_{1}-i_{1}} (F_{0}F_{2}^{-1})^{(\mathcal{Q}_{1}-(s_{1}+1))} (F_{0}F_{1}^{-1})^{s_{1}} (F_{0}F_{3}^{-1}) & i_{1} = 0\\ (-1)^{\mathcal{Q}_{1}-i_{1}} (F_{0}F_{2}^{-1})^{(\mathcal{Q}_{1}-(s_{1}+1))} (F_{0}F_{1}^{-1})^{((s_{1}+1)-i_{1})} & i_{1} = 1,2,...,s_{1}\\ (-1)^{\mathcal{Q}_{1}-i_{1}} (F_{0}F_{2}^{-1})^{(\mathcal{Q}_{1}-i_{1})} & i_{1} = s_{1} + 1,s_{1} + 2,...,Q_{1} - 1\\ I, & i_{1} = Q_{1}\\ (-1)^{((2\mathcal{Q}_{1}+1)-i_{1})} \left(\sum_{j=0}^{s_{1}-i_{1}} (F_{0}F_{2}^{-1})^{((S_{1}+s_{1})-(i_{1}+j+1))} (F_{0}F_{1}^{-1})^{(j+1)} (CF_{2}^{-1})\right) \\ & i_{1} = Q_{1} + 1,Q_{1} + 2,...,S_{1} \end{cases}$$

 $\Pi^{(Q_1)}$  can be obtained by solving equation (\*) and  $\Pi e = 1$ .

that is,

$$\Pi^{(\mathcal{Q}_{1})}\left((-1)^{\mathcal{Q}_{1}}\left[\left(F_{0}F_{2}^{-1}\right)^{(\mathcal{Q}_{1}^{-(s_{1}+1))}}\left(F_{0}F_{1}^{-1}\right)^{s_{1}}\left(F_{0}F_{3}^{-1}\right)C\right]+F_{2}+(-1)^{\mathcal{Q}_{1}}\left[\sum_{j=0}^{s_{1}^{-1}}\left(F_{0}F_{2}^{-1}\right)^{(2(s_{1}^{-1})-j)}\left(F_{0}F_{1}^{-1}\right)^{(j+1)}\right)\left(CF_{2}^{-1}\right)F_{0}\right]\right)=0,$$

and

$$\begin{split} \Pi^{(\mathcal{Q}_{1})} \bigg[ (-1)^{\mathcal{Q}_{1}} (F_{0}F_{2}^{-1})^{(\mathcal{Q}_{1}-(s_{1}+1))} (F_{0}F_{1}^{-1})^{s_{1}} (F_{0}F_{3}^{-1}) + \\ & \sum_{i_{1}=1}^{s_{1}} (-1)^{\mathcal{Q}_{1}-i_{1}} (F_{0}F_{2}^{-1})^{(\mathcal{Q}_{1}-(s_{1}+1))} (F_{0}F_{1}^{-1})^{((s_{1}+1)-i_{1})} \\ & + \sum_{i_{1}=s_{1}+1}^{\mathcal{Q}_{1}-1} (-1)^{\mathcal{Q}_{1}-i_{1}} (F_{0}F_{2}^{-1})^{(\mathcal{Q}_{1}-i_{1})} + I + \\ & \sum_{i_{1}=\mathcal{Q}_{1}+1}^{s_{1}} (-1)^{(2\mathcal{Q}_{1}+1-i_{1})} \Biggl( \sum_{j=0}^{s_{1}-i_{1}} (F_{0}F_{2}^{-1})^{(S_{1}+s_{1}-(i_{1}+j+1))} (F_{0}F_{1}^{-1})^{(j+1)} (CF_{2}^{-1}) \Biggr) \Biggr] e = 1. \end{split}$$

## **4 System Performance Measures**

In this section we derive some performance measures of the system under consideration in the steady state.

### 4.1 Expected Inventory Levels

Let  $\eta_1$  and  $\eta_2$  denote the average inventory level for the first commodity and the second commodity respectively in the steady state. Then we have,

$$\eta_1 = \sum_{i_1=1}^{S_1} \sum_{i_2=1}^{S_2} \sum_{i_3=0}^{N} i_1 \pi^{(i_1, i_2, i_3)}$$
(2)

and

$$\eta_2 = \sum_{i_1=0}^{S_1} \sum_{i_2=1}^{S_2} \sum_{i_3=0}^{N} i_2 \pi^{(i_1, i_2, i_3)}$$
(3)

#### **4.2 Expected Reorder Rates**

Let  $\eta_3$  and  $\eta_4$  denote the expected reorder rate for the first and second commodities respectively. Then we have,

$$\eta_{3} = \sum_{i_{2}=1}^{S_{2}} \sum_{i_{3}=0}^{N} (\lambda_{1} + i_{3}\theta) \pi^{(s_{1}+1,i_{2},i_{3})}$$
(4)

and

$$\eta_{4} = \sum_{i_{1}=1}^{S_{1}} \sum_{i_{3}=0}^{N} (\lambda_{1} + \lambda_{2} + i_{3}\theta) \pi^{(i_{1}, i_{3})} + \sum_{i_{3}=0}^{N} \lambda_{2} \pi^{(0, 1, i_{3})}$$
(5)

### 4.3 Expected Balking Rate

Let  $\eta_5$  denote the expected balking rate. Then we have,

$$\eta_5 = \sum_{i_2=1}^{S_2} \lambda_1 \pi^{(0, i_2, N)} \tag{6}$$

#### 4.4 Expected Number of Demands in the Orbit

Let  $\eta_6$  denote the expected number of demands in the orbit. Then we have

$$\eta_6 = \sum_{i_1=0}^{S_1} \sum_{i_2=1}^{S_2} \sum_{i_3=1}^{N} i_3 \pi^{(i_1, i_2, i_3)}$$
(7)

#### 4.5 The Overall Rate of Retrials

Let  $\eta_7$  denote the overall rate of retrials in the steady state . Then we have

$$\eta_7 = \sum_{i_1=0}^{S_1} \sum_{i_2=1}^{S_2} \sum_{i_3=1}^{N} i_3 \theta \pi^{(i_1, i_2, i_3)}$$
(8)

#### 4.6 The Successful Rate of Retrial

Let  $\eta_8$  denote the successful retrial rate in the steady state . Then we have

$$\eta_8 = \sum_{i_1=1}^{S_1} \sum_{i_2=1}^{S_2} \sum_{i_3=1}^{N} i_3 \theta \pi^{(i_1, i_2, i_3)}$$
(9)

#### 4.7 Fraction of Successful Rate of Retrials

Let  $\eta_9$  denote the fraction of successful retrial rate in the steady state . Then we have

$$\eta_9 = \frac{\eta_8}{\eta_7} \tag{10}$$

## **5** Cost Analysis

To compute the total expected cost per unit time (total expected cost rate), we consider the following costs.

- $c_{h1}$ : The inventory holding cost per unit item per unit time for I-commodity.
- $c_{h2}$ : The inventory holding cost per unit item per unit time for II-commodity.
- $C_{s1}$ : The setup cost per order for I-commodity.
- $c_{s2}$ : The setup cost per order for II-commodity.

 $C_h$  : Balking cost per customer per unit time.

 $C_w$ : Waiting cost of a orbiting demands per unit time.

The long run total expected cost rate is given by

$$TC(s_1, S_1) = c_{h1}\eta_1 + c_{h2}\eta_2 + c_{s1}\eta_3 + c_{s2}\eta_4 + c_b\eta_5 + c_w\eta_6,$$
(11)

where  $\eta's$  are as given in (2) - (7).

Due to the complex form of the limiting distribution, it is difficult to discuss the properties of the cost function analytically. Hence, a detailed computational study of the cost function is carried out.

#### **5.1 Numerical Illustrations**

To study the behavior of the model developed in this work, several examples were performed and a set of representative results is shown here. Although we have not shown the convexity of  $TC(s_1, S_1)$  analytically, our experience with considerable numerical examples indicates the function  $TC(s_1, S_1)$ , to be convex. We use simple numerical search procedure to get the optimal values of TC,  $S_1$  and  $s_1$  (say  $TC^*, S_1^*$  and  $s_1^*$ ). A typical three dimensional plot of the total expected cost function is given in Figure 1. We have studied the effect of varying the system parameters and costs on the optimal values and the results agreed with what one would expect. Some of our results are presented in Tables 2 through 4, where the upper entries in each cell give the  $S_1^*$  and  $s_1^*$ , respectively, and the lower entry gives the corresponding  $TC^*$ .



 $\begin{array}{l} S_2 = 35, \ N = 7, \ \lambda_1 = 11, \ \lambda_2 = 12, \ \mu = 2, \ N = 7, \ \lambda_1 = 11, \ \lambda_2 = 12.9, \ \mu = 2, \ \theta = 10.5, \\ \theta = 10.5, \ c_{h1} = 1, \ c_{h2} = 2, \ c_{s1} = 65, \ c_{s2} = 79, \ c_{h1} = 1, \ c_{h2} = 2, \ c_{s1} = 65, \ c_{s2} = 79, \ c_{b} = 3.9, \\ c_{b} = 3.9, \ c_{w} = 4.5 \end{array}$ 

Figure 1: A three dimensional plot of the cost Figure 2: Effect of  $s_1$  values on total expected function  $TC(s_1, S_1)$  cost rate

Moreover, Figure 1 refers the changes of  $s_1$  and  $S_1$  are how to affect the total expected cost rate. The Table 1, gives the total expected cost rate for various combination of  $s_1$  and  $S_1$  when fixed values for other parameters and costs are assumed. They are  $S_2 = 35$ , N = 7,  $\lambda_1 = 11$ ,  $\lambda_2 = 12.9$ ,  $\mu = 2$ ,  $\theta = 10.5$ ,  $c_{h1} = 1$ ,  $c_{h2} = 2$ ,  $c_{s1} = 65$ ,  $c_{s2} = 79$ ,  $c_b = 3.9$ ,  $c_w = 4.5$ .

The values of  $TC(s_1, S_1)$  are given in the Table 1. The optimal cost for each  $S_1$  is shown in bold and the optimal cost for each  $s_1$  is underline. The numerical values shows that  $TC(s_1, S_1)$  is a convex function in  $(s_1, S_1)$  and the (possibly local) optimum occurs at  $s_1 = 12$ , and  $S_1 = 56$ .

$S_1$	54	55	56	57	58
<i>S</i> <sub>1</sub>					
10	184.094164	184.094164	183.741836	183.806828	184.008779
11	184.052253	183.792822	183.703936	183.765619	183.960906
12	184.033740	183.778518	183.690359	183.749469	183.939019
13	184.037141	183.786443	183.699492	183.756677	183.941314
14	184.061097	183.815188	183.729860	183.785693	183.966148

Table 1. Total expected cost rate as a function of s<sub>1</sub> and S<sub>1</sub>

#### Example 5.2

Here, we study the impact of the arrival rate of first commodity,  $\lambda_1$ , the arrival rate of second commodity,  $\lambda_2$ , the lead time rate of first commodity,  $\mu$ , and the retrial rate,  $\theta$ , on the optimal values  $(s_1^*, S_1^*)$  and the corresponding total expected cost rate  $TC^*$  towards this end, we first fix the cost values as  $c_{h1} = 1$ ,  $c_{h2} = 2$ ,  $c_{s1} = 65$ ,  $c_{s2} = 79$ ,  $c_b = 3.9$  and  $c_w = 4.5$ .

We observe the following from Table 2:

If any one of the parameters  $\lambda_1$ ,  $\lambda_2$  and  $\theta$  is increases monotonically and other parameters are fixed then the total expected cost rate increases,  $S_1^*$  and  $s_1^*$  increase. This is to be expected since the arrivals occurs closer and closer, the optimal reorder level, lost sales and the maximum inventory level increase to prevent more waiting time of the customers in the orbit.

As is to be expected as  $\mu$  increases monotonically and other parameters are fixed then  $TC^*$ ,  $S_1^*$  and  $s_1^*$  decrease.

$\lambda_2$		12		12.9	13.8	
$\theta$		10	10.5 11	10 10.5	11 10 10.5 11	
$\lambda_1$	$\mu$					
	1.8	54 12	54 12 55 12	54 12 55 12	55 12 54 12 55 12 55 12	
		185.822701	186.000605 186.175835	190.648248 190.825326	190.999404 195.473795 195.648895 195.82297	2
10		52 11	53 11 53 11	53 11 53 11	53 11 53 11 53 11 53 11	
	2	184.501099	184.650761 184.749432	189.317972 189.466369	189.615040 194.133580 194.281977 194.43064	8
		51 10	51 10 51 10	51 10 51 10	51 10 51 10 51 10 51 10	
	2.2	183.410622	183.543640 183.676929	188.222292 188.355310	188.488600 193.033962 193.166980 193.30027	0
	1.8	58 13	58 13 58 13	58 13 58 13	58 13 58 13 58 13 58 14	
11		193.988097	194.182497 194.377220	198.817268 199.011668	199.206391 203.646439 203.840839 204.02581	9
		56 12	56 12 56 12	56 12 56 12	56 12 56 12 56 12 56 12	
	2	192.555790	192.719727 192.883966	197.375189 197.539128	197.703365 202.194588 202.358525 202.52276	4
	2.2	54 11	54 11 54 11	54 11 54 11	54 11 54 11 54 11 54 11	
		191.380745	191.525412 191.670373	196.194602 196.339269	196.484230 201.008460 201.153126 201.29808	8
	1.8	61 14	61 14 61 14	61 14 61 14	61 14 61 14 61 14 62 15	
12		202.058939	202.273020 202.487389	206.893249 207.107330	207.310619 211.727559 211.941640 212.13270	8
	2	59 13	59 13 59 13	59 13 59 13	59 13 59 13 59 13 59 13	
		200.520680	200.699340 200.878329	205.343526 205.522186	205.701176 210.166373 210.345033 210.52402	3
	2.2	57 12	57 12 57 12	57 12 57 12	57 12 57 12 57 12 58 12	
		199.257106	199.419285 199.575202	204.079523 204.235124	204.391042 208.895362 209.050964 209.20561	1

Table 2. Effect parameters on the optimal values S<sub>2</sub>=32, N=7





 $S_1=56,\,S_2=35,\,s_1=12,\,N=7,\,\lambda_2=12.9,$  $\theta = 10.5, c_{h1} = 1, c_{h2} = 2, c_{s1} = 65, c_{s2} = 79,$  $c_b = 3.9, c_w = 4.5$ 

Figure 4:  $TC^*$  versus  $\mu$ 

 $S_1 = 56, S_2 = 35, s_1 = 12, N = 7, \lambda_1 = 11,$ 

 $\lambda_2 = 12.9, c_{h1} = 1, c_{h2} = 2, c_{s1} = 65, c_{s2} =$ 

Figure 3:  $TC^*$  versus  $\mu$ 

79,  $c_b = 3.9$ ,  $c_w = 4.5$ 

#### Example 5.3

Here, we study the impact of the setup cost of first commodity  $C_{s1}$ , holding cost of first commodity  $c_{h1}$ , holding cost of second commodity  $c_{h2}$ , and waiting cost  $c_w$ , on the optimal values  $(s_1^*, S_1^*)$  and the corresponding total expected cost rate  $TC^*$ . Towards this end, we first fix the parameter values as  $\lambda_1 = 11$ ,  $\lambda_2 = 12.9$ ,  $\mu = 2$ , and  $\theta = 10.5$ .

We observe the following from Tables 3 and 4.

As is to be expected,  $TC^*$ ,  $S_1^*$  and  $s_1^*$  increase monotonically when  $c_w$  increases. This is because if the waiting cost increases then we have to maintain high inventory to reduce the number of waiting customers.

As is to be expected,  $TC^*$  and  $S_1^*$  increase with  $c_{s1}$  increases. Also we notice that  $s_1^*$ decreases when  $c_{s1}$  increases. This is because if setup cost increases, then we have to maintain high inventory to avoid frequent ordering.

The total expected cost rate increases when  $c_{h1}$  and  $c_{h2}$  increase. Also we notice that  $S_1^*$  and  $s_1^*$  decrease when  $c_{h1}$  increases.

C <sub>w</sub>	4	4.5	5	5.6	6
$c_{s1}$					
60	55 12	56 12	57 13	58 13	59 14
	181.89299	183.15255	184.37852	185.66623	186.92571
65	55 11	56 11	57 12	58 13	59 14
	182.43167	183.69036	184.91550	185.65772	186.00375
70	56 10	56 10	57 11	58 12	59 13
	182.97036	184.22817	185.45247	187.00722	189.55551
75	56 10	57 10	58 9	59 9	60 8
	183.00929	185.12399	186.62233	187.43167	189.15998
80	57 9	57 9	58 9	59 8	59 8
	184.55222	186.00355	187.65979	189.45147	190.97366

Table 3. Influence of  $C_w$  and  $C_{s1}$  on the optimal values

Table 4. Effect of varying $C_{h1}$	and $C_{h2}$	on the optimal values
-------------------------------------	--------------	-----------------------

C <sub>h1</sub>	.7	1	1.3	1.6	1.9
$c_{h2}$					
1.5	65 13 174 24503	56 12 183 66175	51 11 191 91194	45 10 197 45521	40 8 200 42512
2.0	65 13 174 26554	56 12 183 69036	51 11	46 10	40 8
2.5	65 13	56 12	51 11	46 10	39 8 205 00010
3.0	174.28606 64 13	183.73897 54 12	191.98621 50 11	197.53421 44 10	205.00010 39 8
3.5	174.30810 63 12	183.80565 53 11	192.00552 50 10	180.98731 43 9	207.53241 38 7
	174.35232	183.88565	192.32001	183.15782	209.19832



 $\begin{array}{l} S_1=56,\ S_2=35,\ s_1=12,\ N=7,\ \lambda_2=12.9,\\ \theta=10.5,\ c_{h1}=1,\ c_{h2}=2,\ c_{s1}=65,\ c_{s2}=79,\\ c_b=3.9,\ c_w=4.5 \end{array}$ 

Figure 5:  $\eta_5$  versus  $\lambda_1$ 



 $S_1 = 56, S_2 = 35, s_1 = 12, \lambda_2 = 12.9, \theta = 10.5, \mu = 2, c_{h1} = 1, c_{h2} = 2, c_{s1} = 65, c_{s2} = 79, c_b = 3.9, c_w = 4.5$ 

Figure 6:  $\eta_5$  versus  $\lambda_1$ 



 $S_1 = 56, S_2 = 35, s_1 = 12, \lambda_2 = 12.9, \theta =$ 10.5,  $c_{h1} = 1, c_{h2} = 2, c_{s1} = 65, c_{s2} = 79,$  $c_b = 3.9, c_w = 4.5$ 

Figure 7:  $\eta_6$  versus  $\lambda_1$ 

The four curves in Figure 2 correspond to  $(S_1, S_2) = (35, 35)$ , (35, 56), (56, 56) and (56, 35) represent different convex functions of  $S_1$ . The assumed values for the other parameters and costs are shown in the Figure itself.

Figures 3-4 show that the effect of the rate  $\mu$ , on  $TC^*$ . In Figures 3 and 4, we have presented four curves which correspond to  $\lambda_1 = 9,10,11,12$  and  $\theta = 7.5, 10.5, 13.5, 16.5$  respectively. From this observation the  $TC^*$  has minimum in each curves.

In Figures 5 and 6, the  $\eta_5$  is plotted against  $\lambda_1$ . In Figures 5 and 6, we have presented four curves which correspond to  $\mu = 0.5, 1, 2, 3$  and N = 5,7,9,11 respectively. The balking rate increases when  $\lambda_1$  increases in both Figures. Moreover, in Figure 5, as  $\mu$  increases, the  $\eta_5$  decreases and in Figure 6, as the size of the orbit becomes larger, the balking rate becomes lower. Also, we notice that in Figure 6, as  $\lambda_1$  increases,  $\eta_5$  initially stabilizes then it increases.

The expected waiting time for orbiting customers is an increasing function of arrival rate of first commodity (Figure 7) and this behaviour is maintained for various values of N, namely N = 5, 7, 9, 11. However, the expected waiting time is higher if N is larger.

## **6** Conclusion

In this paper, we analyzed a two commodity retrial inventory system with compliment where one item is designated as the major item and the other as the sub item (gift item), such as television and stabilizer, refrigerator and stabilizer and so on. The joint probability distribution of the inventory levels and the number of demands in the orbit in the steady state and the stationary measures of system performances have been derived. Numerical illustration has also been provided to the existence of local optimum when the total expected cost function is treated as a function of two variables  $S_1$  and  $S_1$ . The authors are working in the direction of generalizing the demand process as renewal type.

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## **Competing Interests**

Authors have declared that no competing interests exist.

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## Appendix

e : a column vector of appropriate dimension containing all ones 0 : Zero matrix  $[A]_{ii}$ : entry at  $(i, j)^{th}$  position of a matrix A  $k \in V_{i}^{j}$ : k = i, i + 1, ..., j $E_1$ : {0,1,2,..., $S_1$ }  $E_2$  : {0,1,2,..., $S_2$ }  $E_3$ : {0,1,2,...,N}  $E: E_1 \times E_2 \times E_3$ In particular, we shall use:  $[H]_{i_3 j_3} = \begin{cases} \lambda_1, & j_3 = i_3, & i_3 \in V_0^N, \\ i_3 \theta, & j_3 = i_3 - 1, & i_3 \in V_1^N, \\ 0, & otherwise. \end{cases}$ 
$$\begin{split} & [H_0]_{i_3 j_3} = \begin{cases} \lambda_2 & j_3 = i_3, & i_3 \in V_0^N \\ 0, & otherwise, \end{cases} \\ & [G]_{i_3 j_3} = \begin{cases} -(\lambda_1 + \lambda_2 + \mu + i_3 \theta), & j_3 = i_3, & i_3 \in V_0^N, \\ 0, & otherwise \\ 0, & otherwise \\ \end{bmatrix} \\ & [H_1]_{i_3 j_3} = \begin{cases} -(\lambda_1 + \lambda_2 + i_3 \theta), & j_3 = i_3, & i_3 \in V_0^N, \\ 0, & otherwise \\ 0, & otherwise \\ \end{bmatrix} \end{split}$$
 $\begin{bmatrix} G_1 \end{bmatrix}_{i_3 j_3} = \begin{cases} \lambda_1, & j_3 = j_3 + 1, & i_3 \in V_0^{N-1}, \\ -(\lambda_2 + \mu), & j_3 = i_3, & i_3 = N, \\ -(\lambda_1 + \lambda_2 + \mu), & j_3 = i_3, & i_3 \in V_0^{N-1}, \\ 0, & otherwise \end{cases}$  $[G_{2}]_{i_{3}j_{3}} = \begin{cases} \mu, & j_{3} = j_{3}, & i_{3} \in V_{0}^{N}, \\ 0, & otherwise \end{cases},$ 

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